



AUSTEX PHARMACEUTICAL PVT. LTD.

Shaping the Future of Healthcare

Affordable. Accessible. Trusted.

India | Singapore | Indonesia | Emerging Global Presence



About Us



Founded in 2016 by Rupesh Singh, Austex Pharma is a rapidly growing pharmaceutical company committed to delivering high-quality, affordable, and innovative healthcare solutions. Headquartered in Singapore with a strong operational footprint across India and Indonesia Austex has established itself as a trusted healthcare partner in urban, semi-urban and rural markets.

Driven by a vision to make quality medicines accessible to every patient, Austex operates through strategic manufacturing alliances, robust distribution networks, and a highly committed team of healthcare professionals.

Today, Austex continues to expand its reach across therapeutic segments while maintaining strict adherence to quality, ethics, and regulatory excellence.

Particulars

Details

Company Name

Austex Pharmaceutical Private Limited

Established

2016

Headquarters

Singapore

Indian Operations

West Bengal, Bihar, Jharkhand & Uttar Pradesh

Product Portfolio

Antibiotics, Gastro, Nutraceuticals, Respiratory, Anti-Allergics & Paediatrics

Coverage

120+ Districts

Workforce

150+ Employees

Product Portfolio

60+ Products

Business Model

Ethical Pharma Marketing & Strategic Manufacturing Alliances

Our Vision

To become a globally trusted pharmaceutical company by delivering innovative, affordable, and high-quality healthcare solutions that improve lives across communities and nations.

Inspired by the company leadership's commitment toward innovation, accessibility, and patient wellbeing.

Our Mission

- To make quality medicines affordable and accessible
- To strengthen healthcare delivery through ethical business practices
- To continuously innovate across therapeutic segments
- To maintain the highest standards of quality and compliance
- To create sustainable value for patients, healthcare professionals, and stakeholders



Chairman's Message

"At Austex, we believe healthcare is not merely a business — it is a responsibility towards society. Our goal is to ensure that every patient has access to safe, effective, and affordable medicines. Through innovation, strategic partnerships, and a people-driven culture, we aspire to create a globally respected pharmaceutical enterprise."



Our Core Values

Integrity :

We conduct our business with transparency, ethics, and accountability.

Quality :

We are committed to delivering products that meet the highest pharmaceutical standards.

Innovation :

We continuously explore new possibilities in healthcare and pharmaceutical delivery.

Accessibility :

We believe quality healthcare should be available to every patient, irrespective of geography.

Excellence:

We pursue operational and professional excellence in everything we do.

Patient-Centricity :

Every decision we make is focused on improving patient outcomes.

Therapeutic Expertise

Austex has developed a diversified product portfolio across multiple therapeutic categories including:

- Antibiotics & Anti-Infectives
- Gastroenterology
- Respiratory Care
- Anti-Allergics
- Nutraceuticals
- Hepatology
- Pediatrics
- General Medicine
- Critical Care



The company's strong market presence in key therapeutic areas has helped establish trusted relationships with healthcare professionals and distributors.

A circular inset image on the left side of the page shows a scientist in a white lab coat, wearing safety glasses and a white respirator mask. The scientist is using a pipette to transfer liquid into a syringe. In the foreground, there is a rack of test tubes. The entire image is tinted with a blue color.

Quality & Compliance

At Austex, quality is embedded into every stage of the pharmaceutical value chain.

Our products are manufactured through strategic alliances with internationally accredited manufacturing facilities complying with:

- **WHO-GMP Standards**
- **ISO Certifications**
- **International Regulatory Guidelines**
- **cGMP Compliance Systems**

Manufacturing partners are aligned with globally recognized quality benchmarks including approvals and audits from international regulatory authorities.

A worker in a cleanroom wearing a white lab coat, hairnet, and face mask is working with industrial equipment. The scene is dominated by blue tones and shows various pipes, gauges, and machinery.

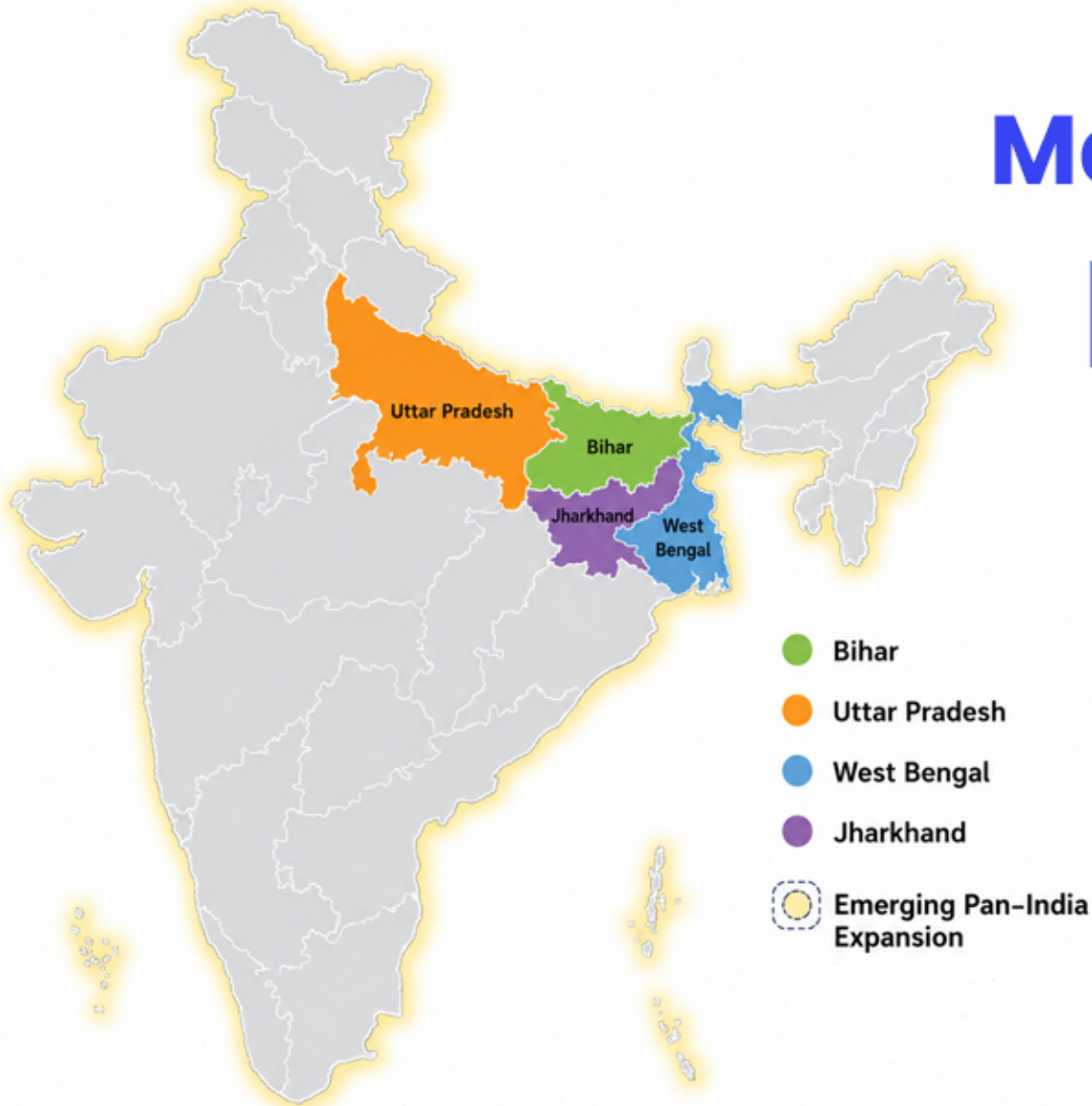
Manufacturing & Strategic Alliances

Austex collaborates with some of India's leading pharmaceutical manufacturing organizations to ensure:

- **Consistent product quality**
- **Scalable manufacturing capabilities**
- **Advanced production technologies**
- **Regulatory compliance**
- **Timely market supply**

The company's alliance-driven model enables operational flexibility while maintaining strong quality assurance systems.

Market Presence



Austex has established a strong commercial presence across Eastern and Northern India with expanding operations across:

- Bihar
- Uttar Pradesh
- West Bengal
- Jharkhand
- Emerging Pan-India Expansion

It's focused approach toward semi-urban and rural healthcare markets has enabled deeper penetration and stronger doctor-distributor relationships.

Why Partner With Austex?

Strong Market Understanding :

Deep penetration in high-growth pharmaceutical markets.

Affordable Healthcare Focus :

Competitive pricing strategy without compromising quality.

Strategic Manufacturing Network :

Access to world-class manufacturing capabilities.

Ethical Business Practices :

Long-term sustainable partnerships driven by integrity.

Growing Product Portfolio :


Diversified and expanding therapeutic basket.

Visionary Leadership :

Leadership focused on innovation, scalability, and global growth.


A photograph of a large, modern, multi-story building with a curved facade and many windows, likely an Austex facility. The image is tinted blue.

Corporate Social Responsibility

A close-up photograph of a healthcare professional, possibly a nurse, wearing a white coat and gloves, holding a patient's hand. A small bottle of pills is visible on a table in the foreground. The image is tinted blue.

Austex believes in giving back to society through healthcare and community development initiatives. The company actively supports:

- **Educational initiatives**
- **Community welfare programs**
- **Healthcare awareness activities**
- **Social outreach campaigns**

A photograph showing several hands of different skin tones holding small green seedlings and soil, symbolizing community growth and care. The image is tinted blue.

CSR remains an integral part of the company's long-term philosophy.

Future Roadmap

Austex aims to evolve into a globally recognized pharmaceutical platform through:

- Expansion into international markets
- Strengthening manufacturing capabilities
- Portfolio diversification
- Strategic partnerships
- Innovation-driven healthcare solutions
- Enhanced distribution infrastructure

The company continues to build a scalable pharmaceutical ecosystem aligned with future healthcare demands.



2032
2031
2030
2029
2028
2027
2026

Leadership Team

Behind Austex Pharmaceutical's consistent growth and expanding market presence is a highly experienced leadership team with deep expertise across pharmaceuticals, corporate strategy, sales, marketing, finance, operations, and human resource management. With an average industry experience of more than 12 years across the organization, Austex has built a strong foundation of stability, professionalism, and sustainable growth.



Prince Singh

Chief Executive Officer (CEO)

Prince Singh brings over 15 years of diverse corporate experience spanning IT, consulting, marketing, sales, and operations management. Having previously worked with British Airways, he contributes strong international corporate exposure, strategic thinking, and operational leadership to the organization. Under his leadership, Austex has focused on scalable growth, business expansion, and building a future-ready pharmaceutical platform.



Sumit Singh

General Manager, Marketing

Sumit Singh possesses more than 15 years of pharmaceutical marketing experience and has previously worked with Alkem Laboratories. His deep understanding of product positioning, doctor engagement, prescription generation, and market development has played a key role in strengthening the company's market presence and brand visibility.



Rakesh Singh

Director, Operations

Rakesh Singh brings over 18 years of rich pharmaceutical industry experience, having previously worked with Abbott. His expertise in pharmaceutical sales operations, field force management, and execution excellence has helped streamline operational efficiency and strengthen organizational processes.



Sudip Singh

Director, Sales

With nearly 20 years of experience in pharmaceutical sales, Sudip Singh has extensive knowledge of sales strategy, territory expansion, and channel development. Having worked with Alkem Laboratories, he has played an instrumental role in driving Austex's sales growth and strengthening distributor and healthcare professional relationships.



Kamal Bhattacharya

Finance Head

Kamal Bhattacharya brings more than 20 years of experience in finance, accounting, taxation, compliance, and corporate financial management. His expertise ensures strong financial governance, regulatory compliance, and disciplined financial planning across the organization.



Sushil Pandey

Human Resources

Sushil Pandey is an experienced HR professional with over 18 years of expertise in human resource management, organizational development, talent acquisition, and employee engagement. He plays a vital role in building a strong organizational culture and nurturing a performance-driven workforce.



Corporate Offices

Singapore Headquarters



81 UBI Avenue 4 #06-03
UB.ONE Singapore 408830

India Corporate Office



16 Dr A N Paul Lane, Howrah,
West Bengal 711201

Regional Offices



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Committed to Better Healthcare. Driven by Trust.

Austex Pharmaceutical Private Limited continues its journey toward becoming a trusted global healthcare organization by combining affordability, innovation, quality, and ethical business practices to create meaningful healthcare impact across communities.